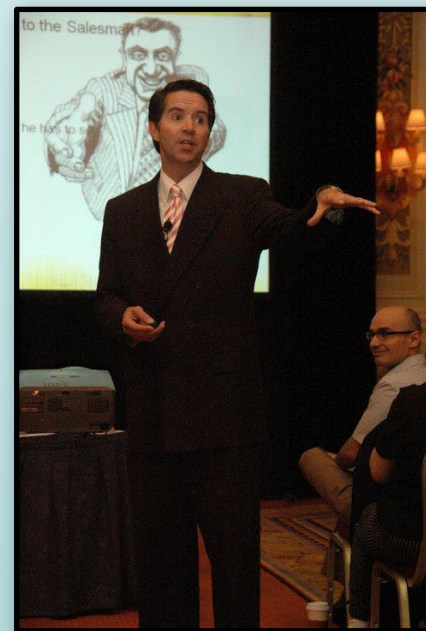


# David Gates DDS

10410 S. Eastern, Suite 200  
Henderson, NV 89052



David Gates DDS



- Graduated from Marquette University - 1986
- Practiced in two offices in Wisconsin and three offices in Las Vegas
- Graduate of the Dawson Center for Advanced Dental Studies
- First GP in Nevada to be certified in Invisalign - 2001
- Joined the faculty of Align Technology - 2003 - Present
- Lectured for 9 universities and 9 DSOs
- Voted Top Speaker at Invisalign Summit - 2005, 2006, 2007

## **Two Suggested Topics for Greater NY Meeting**

*(both in three-hour lecture format)*

### **1. An Invisalign Mystery: Solving Clear Aligner Tracking Problems**

With DTC Orthodontics cutting away at our patient flow, it is now more essential than ever that doctors know how to achieve excellent results with clear aligners. There are only eight clear aligner tracking problems and you can solve seven of them right now without starting a case over. Use these eight tools to treat your patients with greater efficiency and accuracy.

At the conclusion of this course attendees will know and understand:

1. The eight tracking problems.
2. Which situations require a new scan and which do not.
3. How to troubleshoot tracking problems they experience using Invisalign.
4. How to apply the tools without having to take new impressions or scans.

*“probably more nuggets and applicable information than any other course of the conference.” – 2019 Oregon Attendee*

### **2. Questions are the Answer: Helping Your Team Help Your Patients Say YES!**

This course will examine seven communication tools that your team must use to help patients say yes to your treatment.

At the conclusion of this course, attendees will be able to:

1. Use the seven communication skills effectively with the patients in their practice.
2. Monitor and train their front desk to improve their phone and question skills.
3. Apply correct questions to simplify their treatment planning and finance dialogue.
4. Track and increase their case acceptance.

*“This was great content! There should be more training like this. Really solid principles. Very engaging!”*

*– 2019 Oregon Attendee*

## **Past Speaking Schedule**

Western Regional Experience – (2)  
California Dental Convention – (2)  
Dawson Center – (3)  
Florida Dental Convention – (3)  
Oregon Dental Conference – (1)  
Pacific Dental Conference – (2)  
Star of the South Convention – (3)  
Yankee, Booth Lecture – (1)

## **2018 – 19 Speaking Schedule**

Invisalign Fundamentals  
Jun 1 – Austin, TX  
Jun 15 – Burbank, CA  
Chicago Masonic Hospital – Grad. Lecture  
Aug 24 – Chicago, IL  
Invisalign Fundamentals  
Sep 7 – Springfield, IL  
Sep 14 – Sacramento, CA  
Graduate Lecture – UOP  
Oct 5 – San Francisco, CA  
Decision 1 DSO  
Oct 12 – Chicago, IL  
Invisalign Fundamentals  
Oct 19 – Winnipeg, Canada  
Nov 2 – Ottawa, Canada  
Nov 16 – Omaha, NE  
Nov 30 – Dallas, TX  
Midwest University Upper-class Lecture  
Dec 7 – Chicago, IL  
Dr. Narula Orthodontic Study Club  
Feb 22 – Palm Springs, FL  
Oregon Dental Conference  
Jun 4–6 – Portland, OR

## **Future Speaking Schedule**

Pacific Dental Services – Advanced Lecture  
Jul 11 – Las Vegas, NV  
University of the Pacific – Graduate Lecture  
Aug 9 – San Francisco, CA  
Invisalign Fundamentals  
Sep 20 – Austin, TX  
Sep 27 – Seattle, WA